



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #11-0007 FOR MOTOR REPAIR AND  
REPLACEMENT SERVICE**

Bids to provide 'Motor Repair and Replacement Service' were received from three vendors on October 14, 2010. The bid of Associated Air and Pump was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 11-09-10

**Fiscal Impact:**

Not to exceed  
\$175,000.00

**Funding:**

Capital

**Recommended Motion:** That the bid of Associated Air and Pump, to provide 'Motor Repair and Replacement Service' in an amount not to exceed \$175,000.00, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Motor Repair and Replacement Service - Bid #11-0007

Opened October 14, 2010 at 2:00 p.m.

|   |   | Associated Air & Pump                     |                     |                  | LK Enterprises of Sarasota, LLC<br>dba Eastside Pump |                     |                | Southern Electric Supply<br>dba Rexel Mader |                     |                  |
|---|---|---|---------------------|------------------|--|---------------------|----------------|---|---------------------|------------------|
| <b>LABOR RATES - MOTOR REPAIRS</b>  |   |   |                     |                  |  |                     |                |   |                     |                  |
| Includes consumable supplies, labor, supervision, equipment, fuel and tools.  |   |   |                     |                  |  |                     |                |   |                     |                  |
| Shop Time, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.   |   |   |                     |                  |  |                     |                |   |                     |                  |
|   |   | <b>\$36.00</b>                            |                     |                  | \$50.00  |                     |                | \$35.00                                     |                     |                  |
| Shop Time, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate.  |   |   |                     |                  |  |                     |                |   |                     |                  |
|   |   | <b>\$54.00</b>                            |                     |                  | \$75.00  |                     |                | \$35.00                                     |                     |                  |
| Service Call, standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate.  |   |   |                     |                  |  |                     |                |   |                     |                  |
|   |   | <b>\$50.00</b>                            |                     |                  | \$60.00  |                     |                | \$35.00                                     |                     |                  |
| Service Call, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday; hourly rate.   |   |   |                     |                  |  |                     |                |   |                     |                  |
|   |   | <b>\$75.00</b>                            |                     |                  | \$90.00  |                     |                | \$45.00                                     |                     |                  |
| <b>MATERIALS</b>  |   |   |                     |                  |  |                     |                |   |                     |                  |
| Repair parts and miscellaneous repair materials (not consumable supplies) billed at net cost plus a mark-up for overhead and profit. Maximum of 15%. (No mark-up of sales tax allowed). Supplier's invoice will be required at time of billing. |   |   |                     |                  |  |                     |                |   |                     |                  |
|   |   | 15%                                       |                     |                  | 15%  |                     |                | 15%   |                     |                  |
| Supply house locations with over the counter repair capabilities in Sarasota County, Florida  |   | 1155 Cattlemen Road<br>Sarasota, FL 34232 |                     |                  | 295-B Sinclair Drive                                 |                     |                | 7260 15th Street East<br>Sarasota, FL 34243 |                     |                  |
| <b>ELECTRIC MOTORS</b>  |   |   |                     |                  |  |                     |                |   |                     |                  |
| Item and Description  |   | Wholesale Price                           | Percentage Discount | District Price * | Wholesale Price                                      | Percentage Discount | District Price | Wholesale Price                             | Percentage Discount | District Price * |
| 1.  | 5 HP 460 Volt 3 Phase 1725 RPM 184 T Frame, Open Drip   | \$278.00                                  | 25%                 | \$208.50         | \$566.00   | 35%                 | \$367.90       | \$521.00                                    | 52%                 | \$250.08         |
| 2.  | 100 HP 460 Volt 3 Phase 1725 RPM 404 T Frame, Open Drip | \$3,235.00                                | 25%                 | \$2,426.25       | \$6,861.00   | 35%                 | \$4,459.65     | \$6,065.00                                  | 52%                 | \$2,911.20       |
| 3.  | 1/3 HP 460 Volt 1 Phase 1725 RPM 48 Frame               | \$155.00                                  | 25%                 | \$116.25         | \$274.00   | 35%                 | \$178.10       | \$212.00                                    | 35%                 | \$137.80         |
| 4.  | 2 HP 460 Volt 3 Phase 1725 RPM 145 T Frame              | \$230.00                                  | 25%                 | \$172.50         | \$434.00   | 35%                 | \$282.10       | \$409.00                                    | 52%                 | \$196.32         |

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|--|--|-------------------------|-----|--|--|-----|--|---|-----|----------|
| ELECTRIC MOTORS (continued)                          |  |                         |     |  |  |     |  |   |     |          |
| 5.   | 1 HP 230/460 3 Phase 1800 RPM 56 Frame                                   | \$196.00                | 25% | \$147.00   | \$361.00   | 35% | \$234.65   | \$299.00  | 52% | \$143.52 |
| 6.   | 20 HP 230/460 3 Phase 1725 RPM 256 T Frame, Open Drip                    | \$874.00                | 25% | \$655.50   | \$1,829.00   | 35% | \$1,188.85   | \$1,832.00  | 52% | \$879.36 |
| 7.   | 10 HP 230/460 3 Phase 1725 RPM 215 T Frame, Open Drip                    | \$480.00                | 25% | \$360.00   | \$1,059.00   | 35% | \$688.35   | \$899.00  | 52% | \$431.52 |
| 8.   | 1/3 HP 230/208 3 Phase 3400 RPM 56 Frame                                 | \$127.00                | 25% | \$95.25  | \$263.00   | 35% | \$170.95   | \$208.00  | 52% | \$99.84  |
| 9.   | 1/3 HP 230 Volt 60 hz, 1075 RPM, Double Shaft, 48 Frame                  | \$121.72                | 25% | \$91.29  | \$219.00   | 35% | \$142.35   | \$172.00  | 50% | \$86.00  |
| 10.  | 1/25 HP 110 Volt 60 hz, 1 Phase 1500 RPM                                 | \$95.74                 | 25% | \$71.81  | \$140.00   | 35% | \$91.00  | \$141.90  | 50% | \$70.95  |
| 11.  | 1/3 HP 230 Volt 60 hz, 1 Phase, 1075 RPM, 56 Frame                       | \$266.84                | 25% | \$200.13   | \$400.00   | 35% | \$260.00   | \$146.32  | 50% | \$73.16  |
| 12.  | 1/2 HP 230 Volt 60 hz, 1 Phase, 1075 RPM, 56 Frame                       | \$342.00                | 25% | \$256.50   | \$579.00   | 35% | \$376.35   | \$123.90  | 50% | \$61.95  |
| 13.  | 1 HP 460 Volt 60 hz, 1 Phase, 1725 RPM 56 Y Frame                        | \$312.44                | 25% | \$234.33   | N/A  | 35% | N/A  | \$290.00  | 40% | \$174.00 |
| 14.  | Balance of line discount off wholesale price for motor related products. | 25%                     |     |  | 35%  |     |  | 40% + Depending on HP & Manufacturer  |     |          |
| NOTES  |  | * Extension corrections |     |  |  |     |  | Items 3 & 13 - 3 Phase; either volt or phases wrong<br>Item 13 not Y frame<br>* Extension corrections |     |          |
| Contact  | Jary A. Howley   |                         |     | Jackson S. Locke, Jr.  |  |     | J Claire Felix-Davies  |   |     |          |
| Address  | 1155 Cattlemen Road<br>Sarasota, FL 34232                                |                         |     | 295-B Sinclair Drive<br>Sarasota, FL 34240                       |  |     | 7260 15th Street East<br>Sarasota, FL 34243                      |   |     |          |
| Phone  | 941-377-4373   |                         |     | 941-371-5383   |  |     | 941-360-8298   |   |     |          |
| Fax  | 941-371-5403   |                         |     | 941-377-1955   |  |     | 941-360-0400   |   |     |          |
| Federal I.D.   | 650851059  |                         |     | 260475306  |  |     | 640283323  |   |     |          |
| Email  | <a href="mailto:lle@aapindustrial.com">lle@aapindustrial.com</a>         |                         |     | <a href="mailto:eastsidepump2@aol.com">eastsidepump2@aol.com</a> |  |     | <a href="mailto:cfdavies@rexelusa.com">cfdavies@rexelusa.com</a> |   |     |          |
| Recorded by: Peggy Long<br>Witnessed by: Joyce Haney |  |                         |     |  |  |     |  |   |     |          |